

## HaCon – the timetable company

#### Joint efforts - seamless handling of cargo information



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Lars Deiterding Director F & L

#### HaCon at a glance

- Software for mobility
- Established in 1984
- Owned by management and founders
- 280+ employees, 75% developers
- EUR 40Mio+ annual revenue









#### HaCon among the 50 Smartest Companies 2015

MIT Technology Review

The Business Issue

50 Smartest Companies 2015 50 Smartest Companies FAQ Who Will Own the Robots? Survival in the Battery Business Biotech's Coming Cancer Cure

The New Water Cooler Rebooting the Automobile Slowing the Biological Clock Cyber-Espionage Nightmare

#### 50 Smartest Companies 2015

1 Tesla Motors	2 Xiaomi	3 Illumina	4 Alibaba	5 Counsyl	6 SunEdison	7 Tencent	8 Juno Therapeutics	9 SolarCity	10 Netflix
11 OvaScience	12 Google	13 Amazon	14 AliveCor	15 Gilead Sciences	16 Apple		18 IDE Technologies	19 Amgen	20 Aquion Energy
21 Baidu	22 SpaceX	23 Sakti3	24 Freescale Semiconductor	25 Universal Robots	26 Bristol-Myers Squibb	27 Teladoc	28 Nvidia	29 Facebook	30 Alnylam
31 Rethink Robotics	32 Philips	33 Cellectis	34 Bluebird Bio	35 ThyssenKrupp	36 Slack	37 Line	38 Improbable	39 Enlitic	40 Coinbase
41 HaCon	42 3D Systems	43 Generali	44 Intrexon	45 DNAnexus	46 IBM	47 Snapchat	48 Microsoft	49 Imprint Energy	50 Uber

- MIT Technology Review – 50 Smartest Companies 2015
- HaCon ranked on place 41



#### HaCon Business Segments



Consulting	TPS	HAFAS						
Technology and standardization projects	Management of rail networks	Intelligent Transportation Systems						
Research and innovation development to create seamless transport across all modes of transportation	Design, manage and optimize infrastructure, time schedules and construction works for rail networks.	Trip planning Passenger information Freight routing	Fleet management Train monitoring					
and across international borders		Data management	Ticketing					

## HaCon R&D and consulting

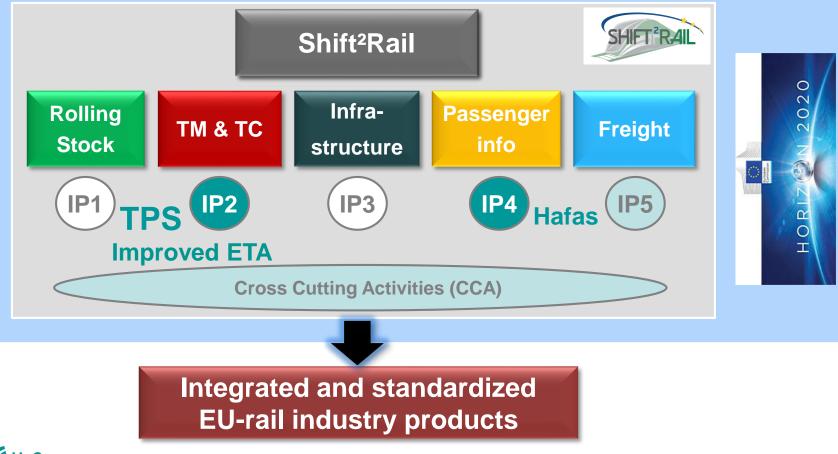


HaCon consults and researches within the scope of various European R&D projects.

The goals include:

- Developing standards to exchange information between the various stakeholders of public transportation and cargo
- Develop new technology to increase convenience, safety and efficiency
- To better understand user behavior and market requirements
- To support and enable seamless travel across different modes of transportation
- To develop improved processes for transport operations

#### HaCon in Shift<sup>2</sup>Rail



### Train Planning System TPS

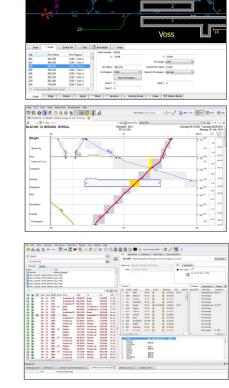
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#### Infrastructure Editor

#### Graphical Editor

Timetable

Editor



TPS is the leading European tool to create, optimize and manage rail infrastructure and timetables.

#### Features include:

- Production system (long term, mid term, adhoc)
- Conflict analysis
- Simulation
- Track occupation plan / Graphical timetable
- Schedule optimization
- Infrastructure restriction management
- **Coordination of maintenance measures**
- Analysis of capacity utilization
- Runtime calculation including energy saving methods
- Bit/Offer management (train paths, parking infrastructure, restrictions, marshalling/shunting)
- Construction Editor

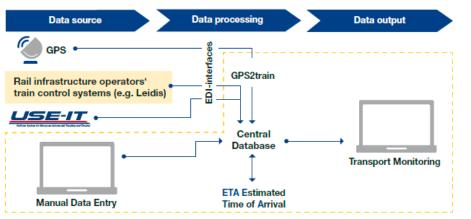


## Existing use cases freight transport

#### Online-timetable combined transport

NETZWERK	TERMINALS & AGENTUREN	ONLINE-FAHRPLAN
	ndaten zum gesamten Verkehrsangebot der Kombiverki inen und der Energiebilanz gemäß DIN EN 16258.	ehr GmbH & Co. KG inklusive
START 2 Land Deutschland	ZIEL 2 Land Deutschland • Empfangsterminal	<ul> <li>LEITUNGSWEG</li> <li>Alle Verbindungen</li> <li>Nur Direktzugverbindungen</li> </ul>
Terminal  oder	Terminal  oder	Gatewayverbindungen via
Oder       PLZ     Land       Deutschland     •       Image: State of the	PLZ     Land       Deutschland     •       Nach Empfangstag suchen     ?       13.     Dezember 2016	Terminal ♥ → Gateway hinzufügen
	÷	Neue Eingabe $ ightarrow$ Suche starten

#### Real-time monitoring system

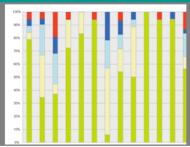


- Reliable status information
- Accurate ETA & ETD

- Various sources
- National and international

#### Train Monitor – Integrated train monitoring system





#### Modules:





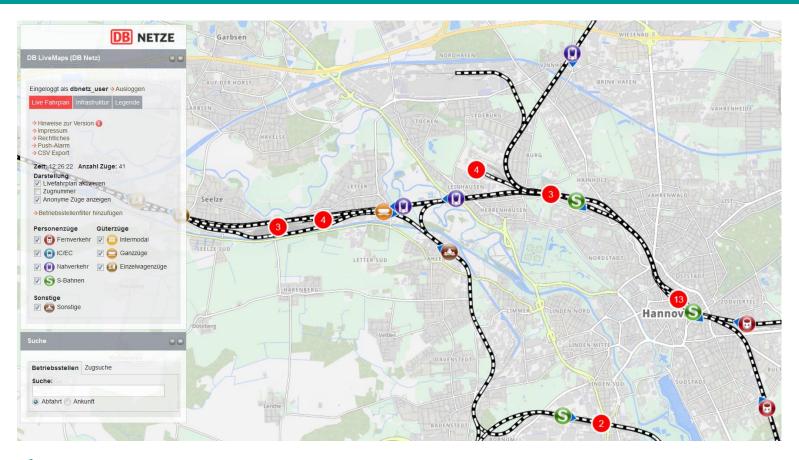
## Status quo Passenger Transportation

#### The human freight - Intermodal travel

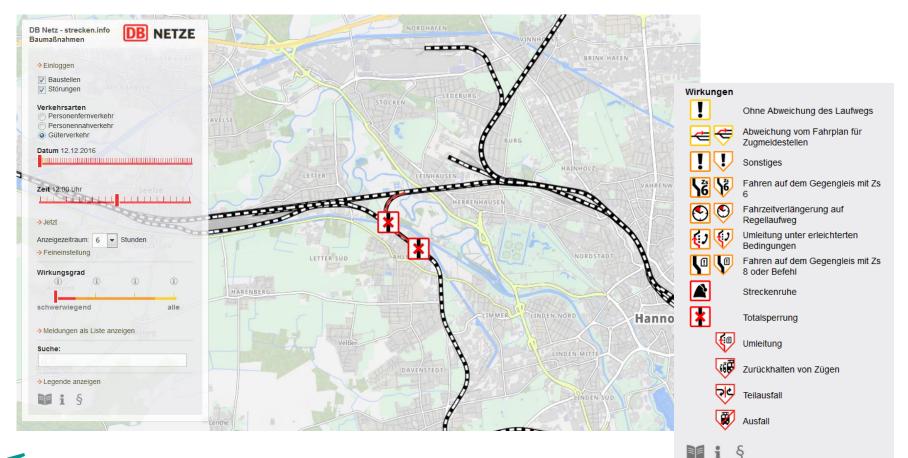
- Public Transit more and more embraces the view of the passenger.
- This leads to more integration efforts
- Integration across
  - Modes of transportation
  - Operators
  - Borders



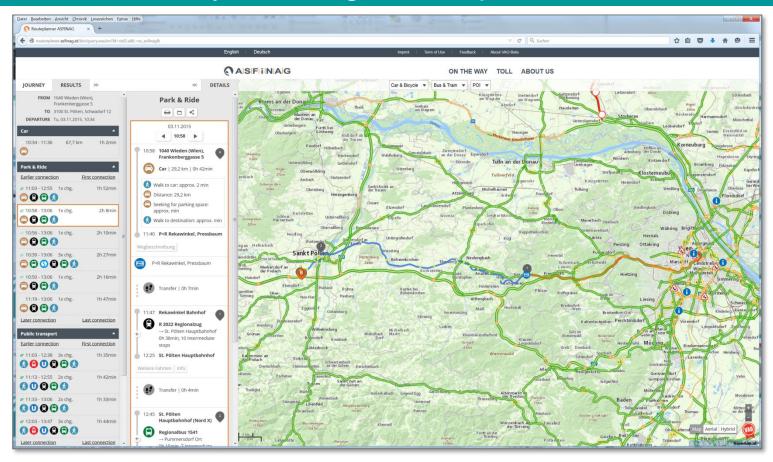
#### Live Map Timetables



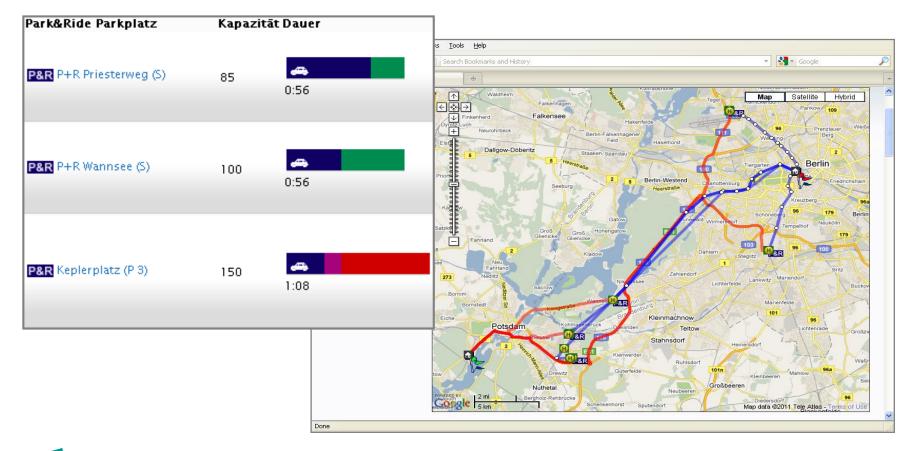
#### Infrastructure



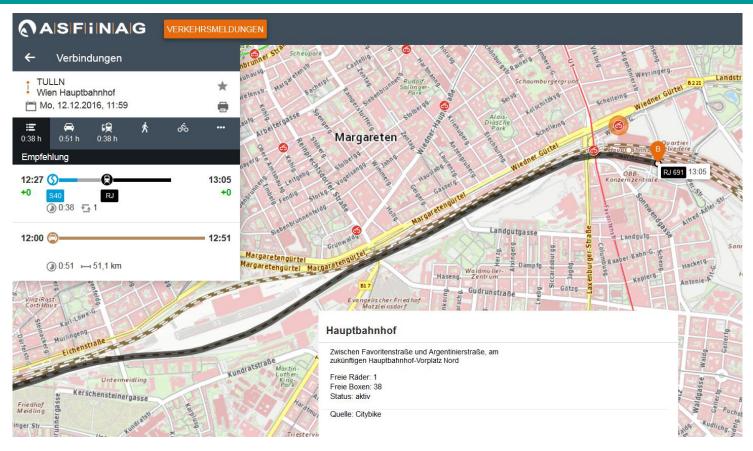
#### Co-modal Journey Planning – Example Austria



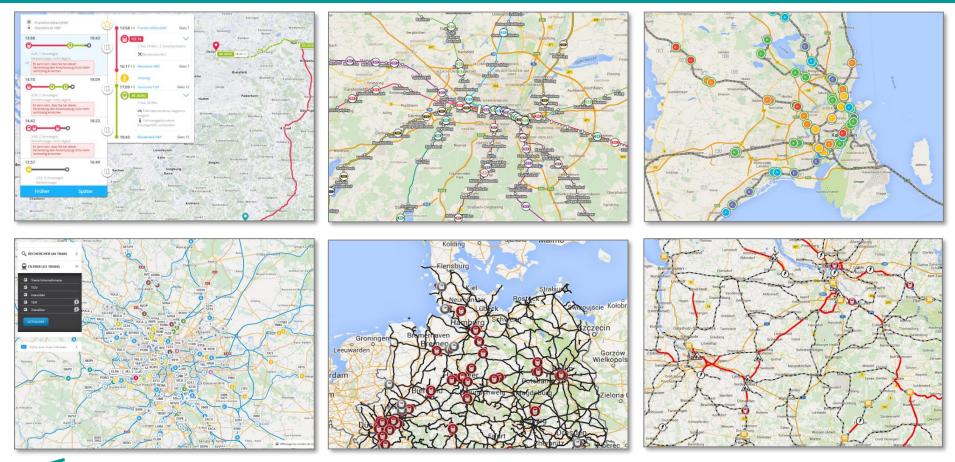
#### Parking integration



## **Bike Integration**



## Live Map Timetables



Journey Planning and beyond

Various Apps & Websites interface with different Stakeholders





#### Example P&R Routing with BMW i3









computed journeys daily



App-Downloads

# 10.000.000.000 €

yearly ticket revenue based on HAFAS computations

**150 25 5.000.000** regions countries stops







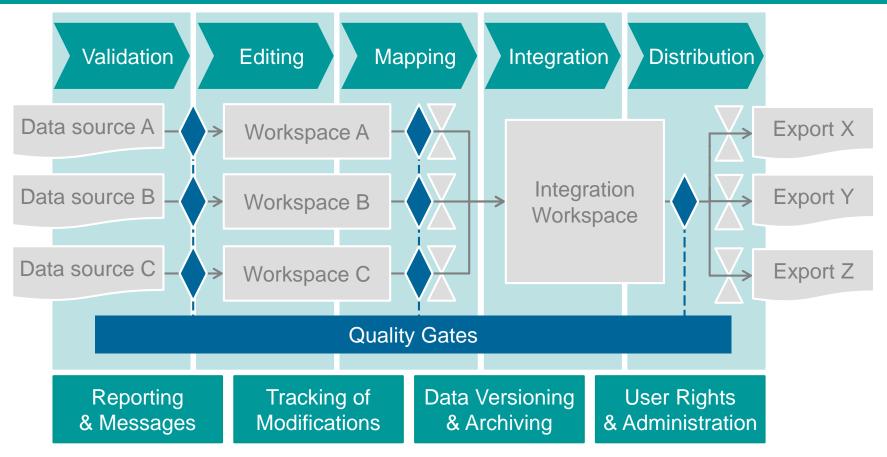


#### TPS-Integrator – Integrate various information sources

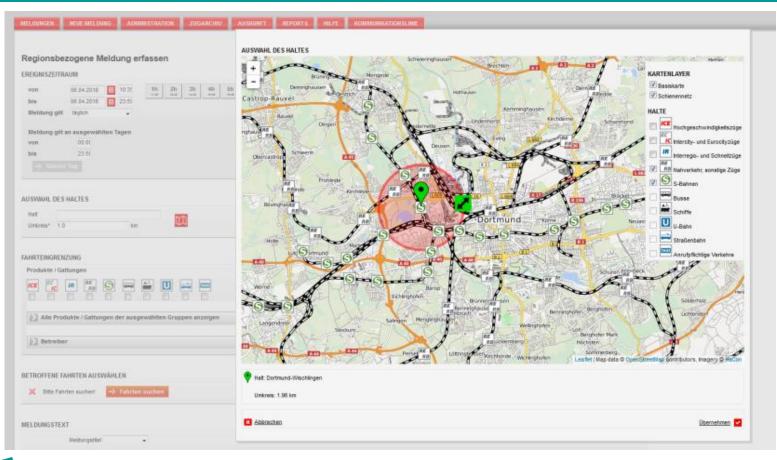
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		No.	Arr.	Dep.	ST	Attributes	No.	Arr.	Dep.	ST	Attributes		No.	Arr.	Dep.	ST	Attributes
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Daily (201	14-04-07 - 2014-12-13)																
8000105	Frankfurt(Main)Hbf	1		12:20	v'	+81,+RM,+	1		12:20	V	+G,+FR,+BT		1		12:20	٧	+G,+FR,+BT
						TT: EC					TT: EC						TT: EC
8000156	Heidelberg Hbf						2	13:12	13:14	V		German	2	13:12	13:14	V	
8000096	Stuttgart Hbf	2	13:54	13:58	V		3	13:54	13:58	V	+FW		3	13:54	13:58	V	+FW
8000170	Ulm Hbf						4	14:53	14:56	V		Stations	4	14:53	14:56	V	
8000261	München Hbf	3	16:11	16:18	V		5	16:11	16:18	V	+FW		5	16:11	16:18	V	+FW
8000108	Freilassing	4	17:50	17:51	۷		6	17:51	17:52	V			6	17:51	17:52	V	
8100002	Salzburg Hbf	5	17:59	18:15	V		7	18:00	18:15	V	+81,+RM,+		7	17:59	18:15	V	+81,+RM,+
8101917	Salzburg Süd	6	18:24	18:25	V		8	18:24	18:25	V			8	18:24	18:25	V	
8100040	Hallein	7	18:31	18:32	V		9	18:31	18:32	! V		Austrian	9	18:31	18:32	V	
8100041	Golling-Abtenau	8	18:39	18:40	V		10	18:39	18:40	V			10	18:39	18:40	V	
8100539	Werfen	9	18:55	18:56	V		11	18:55	18:56	V		Stations	11	18:55	18:56	V	$\frown$
8100042	Bischofshofen	10	19:02	19:13	V		12	19:02	19:13		+FW		12	19:02	19:13	V	+FW
<b>8100138</b>	Radstadt	11	19:35	19:36	V		13	19:35	19:40	V			13	19:35	19:36		
8100137	Schladming	12	19:51		V		14	19:51		V			14	19:51		N.	
	-											A				_	

"Change of direction"

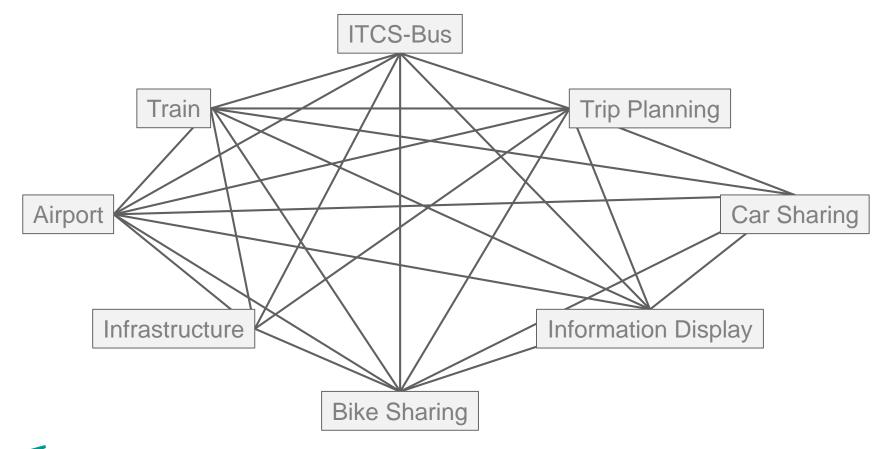
#### **TPS Integrator – Data Management & Integration Tool**



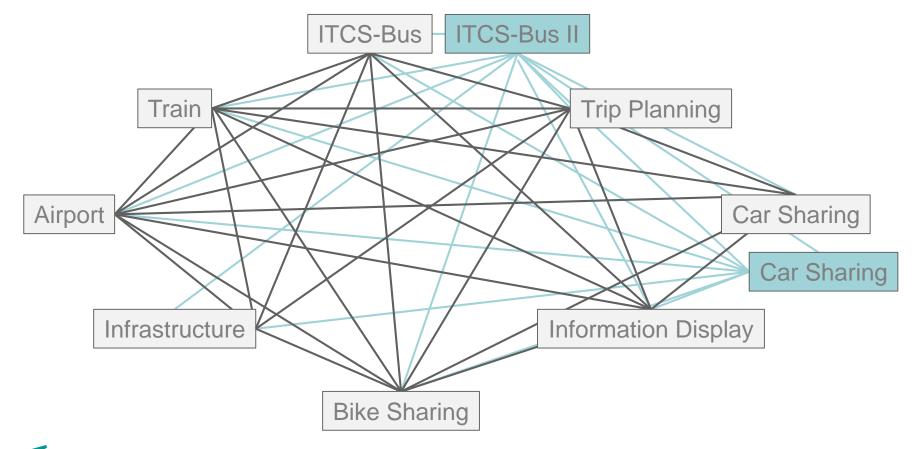
#### HIM – Disruption Management



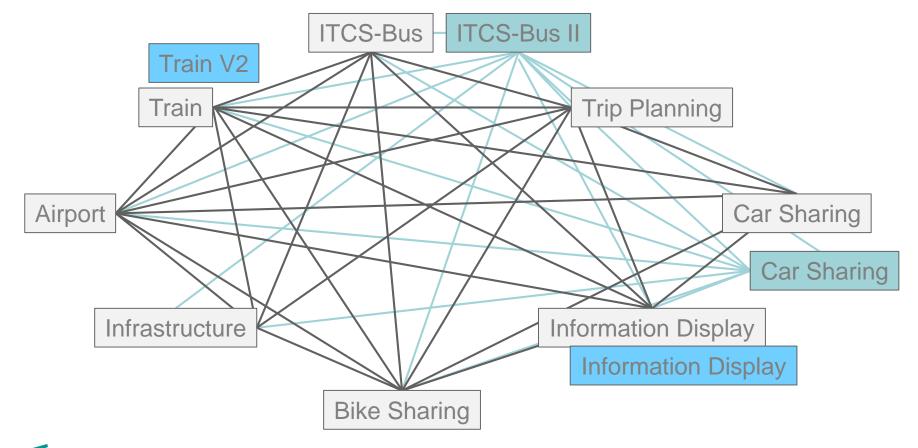
#### Integration challenge - Many type of Stakeholders

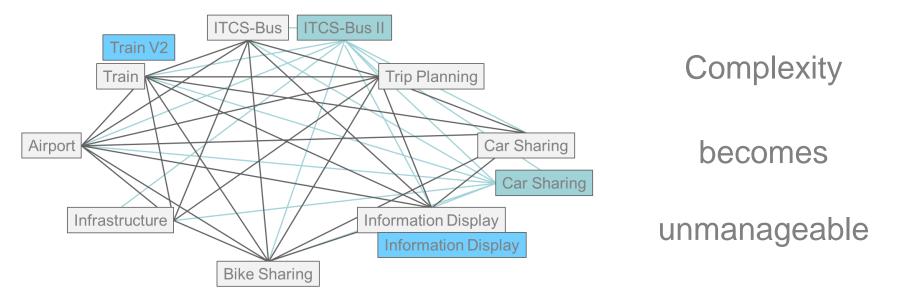


#### And even more operators

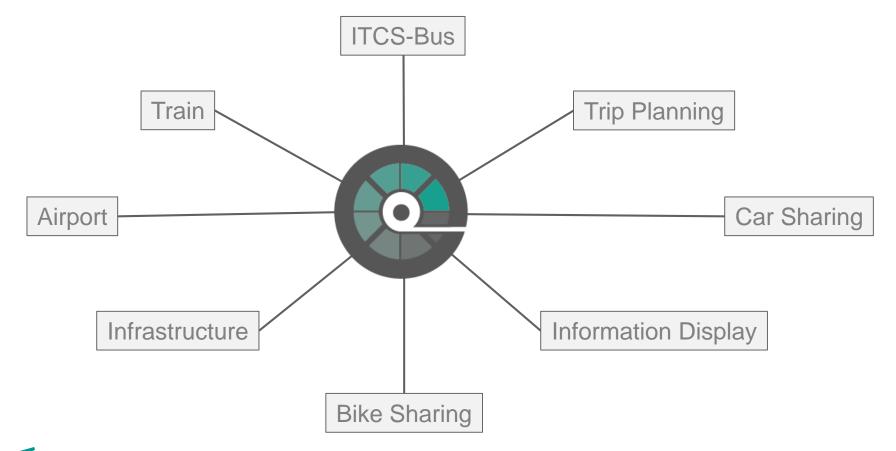


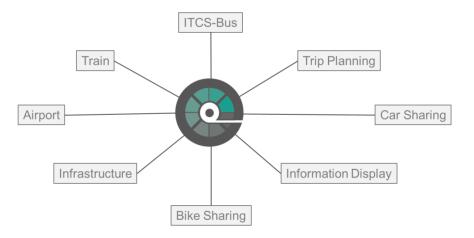
#### And technologies, versions, dialects





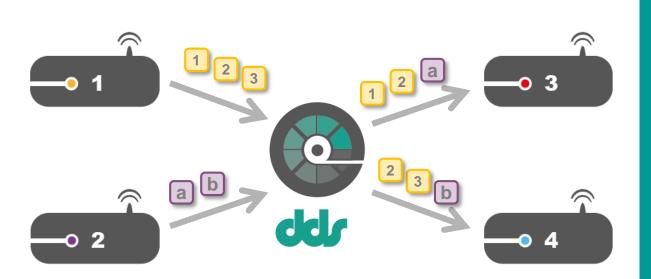
#### Introducing the HAFAS Real-time hub





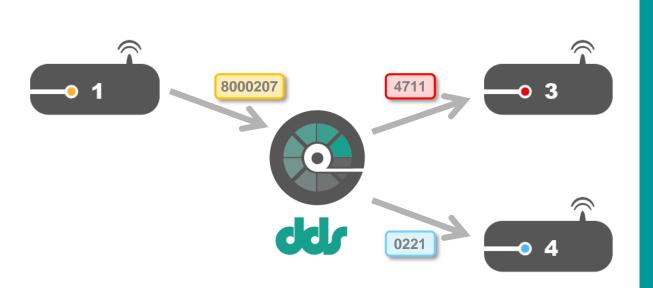
- Information broker
- Control of data flow
- Version and interface translation
- Data improvements
- Quality assurance
- 🕫 Big Data hub

#### HAFAS-RTH



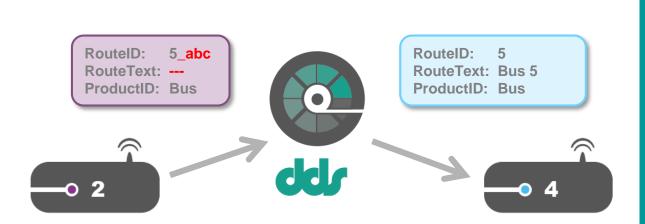
#### Control data flow

#### HAFAS-RTH



Control data flowTranslate content



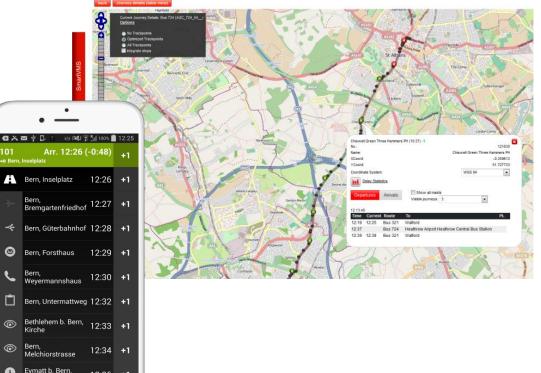


Control data flow

- **Translate content**
- Improve Data
- Quality assurance

## Smart VMS – Integration of Buses/Trucks

- Vehicle Management System
- Deployed with over 30.000 vehicles
- Real-Time Tracking
- Connection Protection
- Server: Control Center
- Client: App



Sus 724 (ASC 724 54 ) 10:25 St Albans St Peter's Street -> Heathrow Airport Heathrow Central Bus Station

#### HAFAS Smart VMS – Driver integration



- Information about delays, i. e.
- Inform others about own delay
- Receive notification about delays
- Allow to either protect or ignore connections
- Messaging with dispatch
- Navigation



# Summary Steps to be taken

#### Summary – Steps to be taken

- Shared information allows seamless and efficient transportation
- **Exchange information with** 
  - Infrastructure
  - Operators
  - Terminals
  - Freight Companies
  - 1. ...
- Manage information
  - Deal with different standards and contents
  - Manage access rights and information flow
- Build intelligent tools based on shared information

# Thank you for your attention!

Thomas Wolf



Traffic • Software • Service

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